

CLEANER, SAFER HOSPITALS

Driving Clinical, Operational & Financial Value

Ecolab Healthcare is driven to help health systems and hospitals realize clinical, operational and financial value through repeatable and measurable workflows. Our standardized processes and digital dashboards provide actionable insights and opportunities for corrective actions that help reduce the costs and inefficiencies of infections, while improving margins and keeping patients and staff safe.

**TRUSTED
WORLDWIDE**

80

Countries Served

700+

Sales & Service Representatives

8,700+

Hospitals Served

16

Manufacturing Plants

337

Active Patents



CONSISTENCY & STANDARDIZATION

We help hospitals standardize workflows and implement process controls to help reduce infections and mitigate ancillary costs.



OPTIMIZING MARGINS

We help to protect from the financial impact of infections ranging from re-admission costs and lost reimbursement to poor patient ratings and damage to your reputation.



ACTIONABLE INSIGHTS & DIGITAL DASHBOARDS

Our solutions include clinician-friendly dashboards with real-time insights that drive standardization, ensure compliance and pinpoint where corrective action is needed.

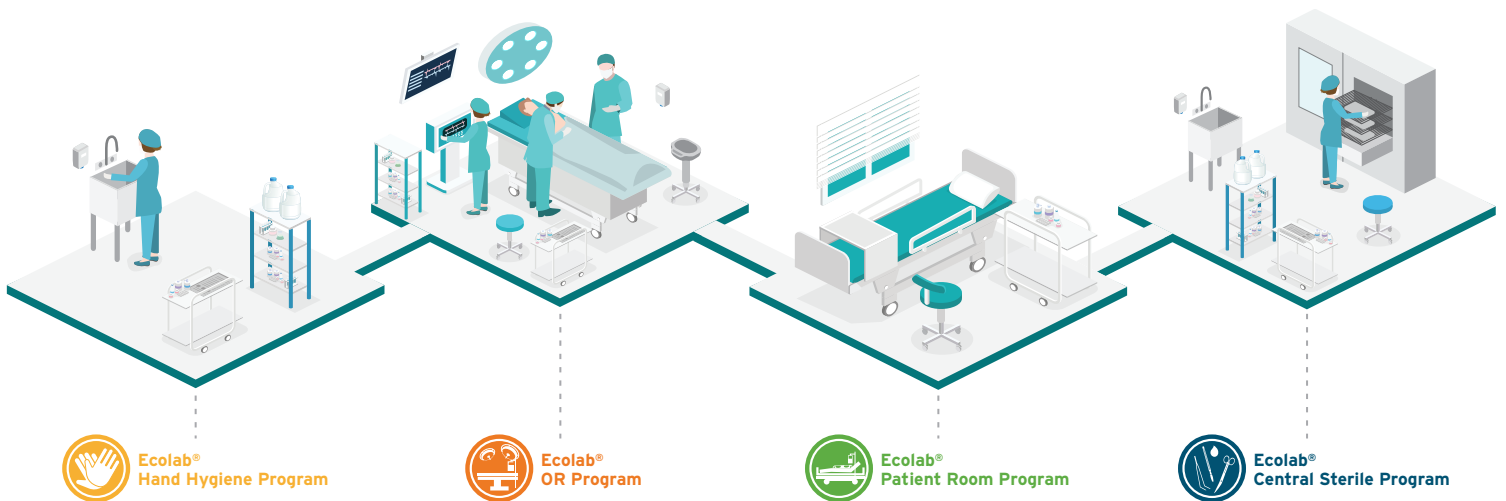


PATIENT & STAFF SAFETY

Ecolab scientists develop unique solutions and workflows that enable hospitals to create cleaner and safer environments.

A PROGRAMMATIC APPROACH TO PROTECTING PATIENTS, STAFF & MARGINS

Ecolab Healthcare offers four programs to address critical needs in the hospital environment through analytics, digital dashboards, on-site expertise and workflow enhancements.



PROGRAM OUTCOMES GUARANTEED

A commitment to sustained savings

Ecolab Healthcare helps create cleaner, safer hospital environments through repeatable, measurable and highly standardized processes that reduce the costs and inefficiencies of infections. Our programmatic approach combines products, analytics and insights, service and training to optimize workflows across multiple touchpoints within hospitals, and allows us to partner with you to guarantee improved outcomes. Our commitment to measurable results allows us to ensure sustained savings and strong return on investment.

PROGRAM GOALS AND GUARANTEES



OR Program

- Improve Turnover Time
- Improve High-Touch Object (HTO) Cleaning

Ecolab Guarantee

65% HTO Cleaning
Up to 8 Min. Turnover Time Reduction



Patient Room Program

- Reduce *C. diff*
- Improve Room Turnover Time
- Improve High-Touch Object (HTO) Cleaning

Ecolab Guarantee

65% HTO Cleaning
5% *C. diff* Reduction
Up to 8 Min. Turnover Time Reduction



Hand Hygiene Program

- Improve Hand Hygiene Compliance
- Reduce HAI Risk & Mitigate Re-admissions

Ecolab Guarantee

80% Confirmed Compliance
10% MRSA Reduction



Central Sterile Program

- Improve Cleaning Results
- Increase Operational Efficiency
- Improve Compliance

Ecolab Guarantee

Zero SPD Cleaning-Related Joint Commission Citations Received

WE ACHIEVE THESE RESULTS THROUGH

1

Programmatic approach to reduce the costs & inefficiencies of infections

2

Repeatable, measurable & highly standardized processes

3

Commitment to partnering on outcome guarantees